

press release

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Sword Group :

- consolidated Q2 2002 sales: 8.93 M€
- 50% of 2002 budgeted net profit achieved at the end of june excluding acquisitions : € 1.5 m * (€ 1.6 m consolidated)

(* non audited figures)

K€	Q1	Q2	S1
2001 pro-forma sales “reprocessed” (1)	5 493	6 434	11 927
2001 pro-forma sales	5 902	6 659	12 561
2002 sales without acquisition	7 040	7 972	15 012
2002 consolidated sales	7 040	8 928	15 968
2002 pro-forma sales	8 151	8 928	17 079

(1) Reprocessed revenue of the PROFILER activity dropped in 2001 and having generated :
€ 409 k in Q1 2001, € 225 k in Q2 2001, € 127 k in Q3 2001

Prospect

This performance, together with our acquisition strategy already started with TEXT SOLUTIONS (annual sales € 4 m), will allow us to reach – and even outperform – our € 43 m target of 2002 pro-forma revenue.

The consolidated EBIT is at **18%**, above to our budget.

The forecasted **€ 3.6 m** of net profit, including € 0.6 m of acquisitions profit, is confirmed. The organic sales will generate € 3 m of net profit. At the end half fiscal year 2002, we have reached **50%** of this target.

SWORD Group, a specialized It Services company with an international strategy :

> **four technological niches of which Sword Group holds a leading global position:**

- change management: managing business processes of a company resulting from new ERP integration: 27.4 % of S1- 2002 pro-forma sales
- document management: electronic document management and geographical information systems: 47.7 % of S1-2002 pro-forma sales
- intellectual property: management of trademarks and patents for national and international organizations: 10.2 of S1-2002 pro-forma sales
- straight trough processing: automated repair, reformatting and filtering of international payment messages: 7.3% of S1-2002 pro-forma sales

> **expertise in payments and logistics consulting services: 4.2 % of S1-2002 pro-forma sales**

> **related activities: 3.2 % of S1-2002 pro-forma sales**

Invoiced at: 36.2% in France, 37.4% in the UK, 8.3% in the US, and 18.1% in others countries.

> **about Sword Group: formed in December 2000 – chairman and ceo: Jacques Mottard - 326 employees as at 30/06/2002 - listed on the Euronext Paris New Market on 13/03/2002 - Euroclear France code: 18378 – FTSE sector: 972 – IT services**

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