



- **SWORD GROUP acquires its offshore production base**

- **Revenue increase of 3 % above the 2004 forecast**

- **Strategic acquisition for the development in the United States and Great Britain**

> **About Sword Group**

Created in December 2000

Chairman and founder:
Jacques Mottard

755 employees on May 15, 2004

Quoted on Euronext Paris
Nouveau Marché since 13 March
2002

Segment: Next Economy

Isin Code: FR0004180578

Bloomberg: SWDG FP

Reuters: SWORD.LN

FTSE: 972 IT services

SBF 250

> **Next announcement**

Second quarter sales:
July 8, 2004

Sword Group acquires its IT Production Centre in India

- Sword Group acquired on May 14, 2004, **GLOBAL Software Services Ltd.** This company is located in Great Britain for its sales activities and in India (Chennai, formerly Madras) for its IT production base.
- Global India is **certified CMM I Level 5**, the highest degree in quality certification for the construction of IT systems.
- This small company has a headcount of about thirty software engineers working on projects booked in Great Britain.
- The current annual revenue tendency of Global is € 2,3 M. This will directly increase Sword Group's revenue by **3 %**, increase that does not integrate the growth potential related to the use of Global as the Group's offshore IT development and application management platform.
- This acquisition is strategic for our operations in Great Britain and in the United States where Sword already has a team of nearly fifty Indian nationals working on IT projects.



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