



## SWORD GROUP

- Increase of the pro forma 2005 revenue: + £ 9 M
- **INTECH** current order book is £ 10 M
- Accrutive acquisition
- Profitability to the standards of the Group
- EBIT over 16%
- Confirmation of the 2005 and 2006 budgets

### > SWORD GROUP

Founded in December 2000

Chairman and Founder:  
**Jacques MOTTARD**

1 267 employees at 01/12/2005

Eurolist Compartment C

Isin code: FR0004180578

Next Economy Segment

FTSE Sector: 972 IT services

IT CAC, CAC Small 90,

CAC Mid and Small 190 and

SBF 250

> **Upcoming press release:**  
2005 Forth-Quarter Sales:  
January 17th, 2006



## UK ACQUISITION

### INTECH joins SWORD GROUP in November 2005

- **INTECH** designs, develops, delivers and supports software products for the London Insurance Market. Their products incorporate substantial business know-how mapped to complex Business Intelligence automation. Consequently, **INTECH** are regarded as one of the leading providers of Insurance Underwriting Systems in the market.

### STRATEGY

- This company complies perfectly to the acquisition strategy as set out in our business plan:
  - UK based
  - ECM (Business Intelligence)
  - Software development

### SYNERGY

- **INTECH** will take advantage of the **SWORD GROUP** presence in Bermuda to target the local underwriters. **INTECH** customers will also be able to benefit from **SWORD GROUP's** broad content management experience and system integration skills.

### MANAGEMENT

- **Heath DAVIES**, the SWORD GROUP COO based in London, will manage the integration of **INTECH** with the support from the existing management team.

### SWORD GROUP TO IMPROVE FOCUS

- **SWORD GROUP** expects to sell one of its smaller (£ 1.5 M revenue) Business Units in the UK to the existing management in a move that would provide greater focus to the Group's Corporate Compliance Management strategy. The overall impact would reduce Group's revenue by £ 1.5 M in 2006 but improve profitability.

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