



Press Release, December 4 2003

- **12% increase of 2003 pro forma revenue**
- **Acquisition of the assets of ZEN AND ART on December 4 2003**

> SWORD Group

Founded in December 2000

Chairman and founder:
Jacques Mottard

524 employees as at
30/09/2003

Listed on EURONEXT PARIS NM
since 13/03/2002

Segment: Next Economy

Isin code: FR0004180578

Bloomberg code: SWDG FP

Reuter code: SWOR.LN

FTSE sector: 972 IT services

SBF 250

> next meeting:

Sales revenue for Q4:

January 14 2004

SWORD Group becomes stronger in the USA

- **SWORD Inc, the US subsidiary of SWORD Group, acquired the "Professional Services" activities of ZEN AND ART on Thursday, December 4**
This IT Services Company activity targets major New York accounts, mainly in the fields of banking and insurance
- **Using this base, SWORD Group will develop the ECM (content management) activity, for which ZEN AND ART team will become specialized by the end of 2004**
- **The key advantages of this acquisition are:**
 - **12% increase of SWORD Group revenue**
 - **Acquisition of a Business unit with a current operating margin of 9% that should reach 14% in 2004**
 - **This strong position with major US accounts will reinforce our current presence in the USA**
- **The 2003 revenue is approx. \$ 7.8 m (€ 6.6 m), with 70 people at the end of 2003**
- **The 2004 growth target is 15%, i.e. a targeted revenue of \$ 9 m (€ 7.6 m)**

SWORD Group contacts

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