



## SWORD GROUP

### H1-2006

- Consolidated Revenue:  
**€ 69.20M**
- Organic Growth:  
**17.40 %**
- Consolidated Growth:  
**49.89 %**
- Operating Profit Margin:  
**16.75 %**
- Order Book: Record signings in H1-2006

### > SWORD GROUP

Founded in December 2000  
Chairman and Founder:  
**Jacques MOTTARD**  
1 283 employees at 30/06/2006  
Eurolist Compartment B  
Isin code: FR0004180578  
Next Economy Segment  
FTSE Sector: 972 IT services  
IT CAC, CAC Small 90,  
CAC Mid and Small 190 and  
SBF 250

### > Next Announcement:

Third Quarter Revenue 2006:  
**18<sup>th</sup> October 2006**

### > Next Meeting:

Presentation of half year results in Paris:  
**6<sup>th</sup> September 2006 at 11H30**



## FINANCIAL RESULTS FOR THE 6 MONTHS ENDED 30<sup>th</sup> JUNE 2006

### Confirmation of the excellent future prospects for 2006 and 2007

€K	30/06/2006	30/06/2005
Revenue	<b>69 197</b>	46 164
Operating Profit Before Tax	<b>10 944</b>	7 164
Operating Profit	<b>11 591</b>	7 203
Consolidated Net Profit	<b>7 701</b>	4 771
Group Share of Net Profit	<b>7 663</b>	4 739

### Analysis

- The actual organic growth of 17.4% is greater than the budgeted organic growth of 15%
- **SWORD** has achieved an actual operating profit of 16.75%, thus outperforming the budgeted operating profit of 15%
- The group has every confidence that the 2006 budgeted results will be successfully achieved and looks forward to the prospect of building further upon this profitable growth in 2007

### Recap of key events in the first half of the financial year

- 1<sup>st</sup> July 2006, **SWORD** acquired **STELLON**, a Swiss company with turnover of € 2.8 million. This Lausanne based company consists of 20 staff who specialise in designing and implementing Key Performance Indicators and other metrics based systems which are designed to assist their clients to better understand and to measure the key drivers within their business  
**STELLON** will contribute € 1,380K of consolidated revenue in the current financial year
- 1<sup>st</sup> July 2006, **SWORD** acquired **ASTRON**, a Nantes based company consisting of 8 consultants who were already closely collaborating with the **SWORD Group**. Prior to the acquisition the 8 **ASTRON** consultants were sub-contracting for **SWORD** on Facility Management projects  
This investment although immaterial in nature will immediately permit **ASTRON** to improve their profitability as well as increasing their potential to sign larger contracts in the field of document management
- The order book has increased by € 40 million following a record number of new contracts being signed in the first half year

### Future prospects

- Current performance and future prospects are in line with the 2006-2007 business plan
- **SWORD** is currently in negotiation for another acquisition which will fit in with the acquisitive strategy to further increase growth in the second half of the financial year, as evidenced by the earlier acquisition of **STELLON**

### > **SWORD GROUP** Contacts

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