



## SWORD Group

- Q1 2003 consolidated sales: **€M 13.99\***
- Organic growth: **18.38 %** with regards to 2002
- **25 %** of annual revenue target excluding acquisition achieved at March, 31

### >SWORD Group:

Founded in December 2000  
Chairman and founder: Jacques Mottard  
509 employees as at 31/03/2003  
Listed on Euronext Paris NM since 13/03/2002  
Segment: Next Economy  
Code Euroclear France: 18378 FTSE - sector: 972 IT services  
SBF 250 – classified as an Innovative enterprise for venture capital funds (FCPI)

### > Upcoming events:

23 & 24 April:  
SWORD Group is taking part in the Next Economy Next Prime Event at the Palais Brongniart (Paris 75002)

30 April at 11 a.m:  
Annual shareholders meeting (Saint Didier 69)

### > Upcoming appointment:

Q2 2003 sales: 9 July 2003

## First quarter 2003 sales

€M	Q1-2003*	Q1-2002	Change
Pro-forma sales	13.99	11.82	+18.38 %
Consolidated sales	13.99	7.04	+98.70 %

\*non audited figures

### Outlook:

With regards to the difficult economic context, we successfully anticipated the situation and we will thus maintain our planned annual growth.

### Last contracts signed:

- **BANK OF CHINA (HONG KONG) & BANK OF INDIA (SINGAPORE):** Inter-bank data filtering as a means of preventing terrorism.
- **CCF, SOCIETE GENERALE, BANQUES POPULAIRES:** Several contracts with French banks in the field of Straight-Through Processing.
- **BECTON DICKINSON (U.K.-US):** Change Management contract extended to the USA.
- **YELLOW TELECOM:** First contract, in the field of the Business Intelligence, outside of the European Communities sector for our Belgian office.
- **BENELUX OFFICE OF TRADEMARKS & PATENTS:** 1<sup>st</sup> example of synergy between the Belgian and Luxembourg operations, acquired in December 2002, and the other companies of the group with a signature in EDM/Intellectual Property.
- **ALLIANCE DATED SYSTEMS (US):** Significant strategic signature for our local US development in the field of the Change Management.

### SWORD Group contacts

Jacques MOTTARD • Chairman and CEO • [jmottard@sword-group.com](mailto:jmottard@sword-group.com)  
Stéphanie DESMARIS • in charged of communication • [sdesmaris@sword-group.com](mailto:sdesmaris@sword-group.com)  
Headquarters : 9 avenue Charles de Gaulle - 69370 Saint Didier au Mont d'Or  
press release available on [www.sword-group.com](http://www.sword-group.com) and [prline.com](http://prline.com)