



## SWORD GROUP

## Second Quarter 2006 Revenue

### Q2 2006 <sup>(1)</sup>

- **Consolidated Revenue:**  
**€ 35.48M<sup>(1)</sup>**
- **Organic Growth: 17.43%<sup>(1)</sup>**
- **Consolidated Growth:**  
**42.24%<sup>(1)</sup>**
- **EBIT: 16.93%<sup>(1)</sup>**

### H1-2006 <sup>(1)</sup>

- **Consolidated Revenue:**  
**€ 69.20M<sup>(1)</sup>**
- **Organic Growth: 17.40%<sup>(1)</sup>**
- **Consolidated Growth:**  
**49.89%<sup>(1)</sup>**
- **EBIT: 16.75%<sup>(1)</sup>**
- **Backlog: record contract signatures**

€M	S1			Q2		
	2006 <sup>(1)</sup>	2005	%	2006 <sup>(1)</sup>	2005	%
Revenue	69.20	46.16	49.89	35.48	24.94	42.24

<sup>(1)</sup> Not audited

### Analysis

- The Group has exceeded the objectives of its Business Plan, which was re-evaluated at the end of 2005
- Organic growth has exceeded the budget by 2.43 points, the profitability (EBIT) by 1.93 point
- The new signed contracts in H1 2006 are much bigger than the H1 revenue

### Outlook

- The Group confirms its 2006 and 2007 objectives
- The SWORD Group acquired STELLON, a Swiss company based in Lausanne on the 1st July 2006. This will increase SWORD's consolidated revenue in 2006 by € 1.5M. SWORD will be continuing its acquisition plan during the remaining six months of the financial year
- Organic growth will be sustained in H2 2006 (> 15%)

### Summary of the Income Statement – not audited

€K	H1 2006	Q2 2006
Consolidated Revenue	69 197	35 477
Current Operating Profit	10 944 <i>(15.82%)</i>	5 669 <i>(15.98%)</i>
Operating Profit	11 591 <i>(16.75%)</i>	6 005 <i>(16.93%)</i>
Net Profit	7 701 <i>(11.13%)</i>	4 118 <i>(11.61%)</i>
Net Attributable Profit	7 663 <i>(11.07%)</i>	4 112 <i>(11.59%)</i>

### New contracts

- In **Benelux**, 14 new contracts have been signed with European Institutions (PARLIAMENT, OLAF, TAXUD), Banks (KBC, DEXIA) and other governmental organisations (NATO). **The global amount exceeds € 48M**
- In the **UK**, 35 new contracts have been signed with companies operating in highly regulated markets such as Banking (DEUTSCHE BANK), Insurance (LANCASHIRE), Oil and Gas (MAERSK) and TELCO (ORANGE). **The global amount exceeds £ 26M (€ 38M)**
- In **France**, 60 new contracts have been signed thanks to both our technical skills: GIS (ONIC), Document Management (JOURNAL OFFICIEL), Business Intelligence (RTE) ; and our market oriented skills: Pharma (PFIZER), Nuclear (EDF), Health (Hôpitaux de Lyon), Insurance (APICIL), Bank (Banque Postale). **The global amount exceeds € 18M**

# **SWORD**

UPGRADE YOUR BUSINESS



## > SWORD GROUP

Founded in December 2000  
Chairman and Founder:

**Jacques MOTTARD**

**1 283** employees at 30/06/2006

Eurolist Compartment B

Isin code: FR0004180578

Next Economy Segment

FTSE Sector: 972 IT services

IT CAC, CAC Small 90,

CAC Mid and Small 190 and

SBF 250

## > Upcoming press release:

First semester results:

**September 6<sup>th</sup>, 2006**

## > Next meeting:

First semester results presentation:

**September 6<sup>th</sup>, 2006 in Paris**

- In **Switzerland**, 23 new contracts have been signed with Banks (CREDIT SUISSE, BCV, UBP, PICTET, SGS), with International Organisations (CICR) and TELCO operators (ORANGE). **The global amount exceeds CHF 9M (€ 6M)**
- The other countries have renewed completely their backlog
- The export department has been particularly successful in **China in Document Management (NINGXIA COAL GROUP)** and in **Anti Money Laundering (BANK OF CHINA, DAH-SING BANK)** ; in the **Trademark and Patent market (After the BERMUDAS, orders from CYPRUS and POLAND)**

## Strong partnerships

- **MICROSOFT** has announced its decision to integrate the **FIRCOSOFT** products in its press release of May 9<sup>th</sup>, 2006
- **GOOGLE** has confirmed the availability of the first connector (GSATop from SWORD) of its products with DOCUMENTUM

## > SWORD GROUP Contacts

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Press release available on [www.sword-group.com](http://www.sword-group.com), [www.companynewsgroup.com](http://www.companynewsgroup.com) and [www.boursorama.com](http://www.boursorama.com)