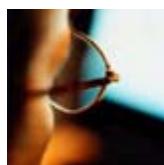


SWORD

UPGRADE YOUR BUSINESS

October 9, 2003 Press release



SWORD Group Q3 2003

• Consolidated sales:

€ 13.32 m*

• Organic growth: **16 %** with regard to 2002

• Gross growth: **70 %** with regard to 2002

> SWORD Group

Founded in December 2000

Chairman and founder:
Jacques Mottard

523 employees as at
30/09/2003

Listed on Euronext Paris
NM since 13/03/2002

Segment: Next Economy

Isin code: FR0004180578

FTSE sector: 972 IT services

SBF 250 – classified as an
innovative for venture capital
funds (FCPI)

> Next event:

Q4 2003 Sales: January 14,
2004

Third quarter 2003 sales

€ m	Q3-2003*	Q3-2002	Δ
Pro-forma sales	13.32	11.47	+ 16 %
Consolidated sales	13.32	7.84	+ 70 %

*non audited figures

Analysis and outlook:

- Excellent activity for a holiday quarter (94% of the average turnover achieved during the first 2 quarters)
- The Group's organic growth capacity is confirmed, as well as the annual target, both in terms of turnover and margin
- The last quarter shall be more focused on acquisitions and the preparation of the 2004 budget
- Opening of SWORD Greece dedicated to the development of « European near shore »

Activities:

- **Content management: new signatures in DM, GIS and BI: L'OREAL (France, USA, Japon), AIR France, MW KELLOGG, DEUTSCHE ASSET MANAGEMENT, AVENTIS PHARMA, INSTITUTE OF CHARTERED ACCOUNTANTS, BARCLAYS BANK, ROYAL COURTS OF JUSTICE (UK), PFIZER, BNP PARIBAS, VILLE DE LYON, EUROPEAN COMMUNITIES (BELUX)**
- **Consulting: change management contract resumed with MINISTRY OF DEFENCE (UK), and agreements signed with 3 new clients, KRAFT IBERIA (Spain, Portugal), RMC (UK) and INNOGY (UK)**
- **Straight Through Processing: CELENT rated our subsidiary FIRCOSOFT the world number one for banking transaction screening for « larges institutions »**



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