



- Consolidated revenue:  
21.20 €m  
+ 59%

- Organic growth of Q3-2003 perimeter  
+ 16,3%

- Operating profit of internal growth perimeter  
16%<sup>(1)</sup>

#### > SWORD GROUP

Founded in December 2000

Chairman and founder:

Jacques Mottard

879 employees as at 30/09/2004

Listed on Euronext Paris NM since 13/03/2002

Next Economy segment

Isin code: FR0004180578

FTSE sector: 972 IT services

SBF 250

#### > Upcoming press release:

Forth quarter 2004 sales,  
January 13, 2005

#### > SWORD GROUP contacts

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Press release available on

www.sword-group.com,

www.companynewsgroup.com,

and www.boursorama.com

## Third quarter 2004 revenue

€m	Q3 2004 <sup>(1)</sup>	Q3 2003	Change
Consolidated revenue of the quarter	21.20	13.32	+ 59%
Ytd consolidated revenue	57.40	41.56	+ 38%

<sup>(1)</sup> Non-audited figures

### Analysis and outlook

- Excellent activity of all SWORD GROUP's subsidiaries
- Confirmation of SWORD GROUP's organic growth capacity
- On track consolidated 16% EBIT growth target for 2004
- Rapid offshore activity growth
- Excellent integration of CIMAGE
- Year 2004 on track with the budget
- Signatures of important long term contracts increasing the order book again and allowing to confirm expected 2005 growth

### New signatures

- Consulting: British Gas (UK), Kone (Belgium), Westland Helicopters (UK + Germany)
- Security: BICEC (Cameroon), Hua Nan Commercial Bank (USA), Overseas Chinese Bank (Singapore), San Paolo (France)
- Electronic Document Management: Aréa (France), BART - Bay Area Rapid Transit (US), Bennets (UK), British Energy (UK), Budget (UK), SRP - Salt River Project (US), Toyota (UK)
- Geographic Information Systems: Agence de l'Eau Rhône Méditerranée Corse, Office National des Forêts, Réseau Ferré de France (France)
- Business Intelligence: Banque Européenne d'Investissement (Luxemburg), British American Tobacco (Switzerland, Luxemburg, Netherlands), Eurostat (Luxemburg)

### Quarter accounts

- The Q3-2004 non-audited accounts will be available on our web site, October 15, 2004 evening

