

Fourth Quarter Performance 2009

Sword Group delivers highest operating margin since founding and solid organic growth at 5.4 % yoy ⁽ⁱⁱ⁾

€m	Year		Q4	
	2009 ⁽ⁱ⁾	2008	2009 ⁽ⁱ⁾	2008
Consolidated revenue	180.6	205.7	40.9	49.8
Current operating profit	32.0	37.0	7.9	9.4
Operating profit	36.3	33.7	8.2	6.8
Net profit	22.0	21.3	6.3	3.2
Attributable profit	21.6	21.0	6.2	2.9

⁽ⁱ⁾ non audited

⁽ⁱⁱ⁾ at constant exchange rate and constant perimeter

The 2009 figures are presented after the disposal of the subsidiaries mentioned below.

Q4 Analysis

At constant exchange rate and constant perimeter, the organic growth is 6.0 %. The current operating profit is 19.4 % which exceeds both the budget (17.5 %) and the prior year performance 18.9 %.

2009 Analysis

- At constant exchange rate and constant perimeter, the organic growth is 5.4 %.
- The current operating profit is 17.8 %.
- The backlog is now up to 23 months of budgeted forward looking revenue (20.9 months at the end of 2008).
- In 2009, Sword Group sold three of its Services subsidiaries in Scotland, Austria and Brazil with a combined revenue perimeter of €40.5m.
- The proforma software revenue comes now to 60 % of the global revenue.

Future perspective

Sword Group starts in 2010 from €178m proforma revenue and forecasts:

- 10 % organic growth at a constant exchange rate
- 18 % profitability

Sword Group invests 15% of its annual software revenue in R&D activities. This investment is not capitalised.

In 2010 Sword Group will undertake two specific R&D projects over and above the annual budgeted R&D spend. This will account for €3.2m of additional R&D investment. These costs will be capitalised.

The total R&D spend for 2010 will increase to 17.7% of Software revenue.

The quarterly revenue targets will be:

Q1:	€45m
Q2:	€48m
Q3:	€49m
Q4:	€54m*
Total:	€196m

The EBIT target is 18.0 %.

* Q4's outperformance is driven by the seasonal procurement adjustments caused by our Software division.

Sword Group Q4 2009 ⁽ⁱ⁾

Organic Growth: 6.0 % ⁽ⁱⁱ⁾

Current operating margin: 19.4 %

Sword Group 2010

Organic Growth: 10.0 % ⁽ⁱⁱ⁾

Current operating margin: 18.0 %

Revenue: €196m

⁽ⁱ⁾ non audited

⁽ⁱⁱ⁾ at constant exchange rate and constant perimeter

Investor Relations

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Founded: December 2000
 Founder and Chairman: Jacques Mottard
 Employees: 1,785 (31/12/09)
 Stock Information
 Euronext Paris - Compartment B
 ISIN code: FR0004180578
 ICB: 972 IT Services - SBF 250 - IT CAC



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