

SWORD

UPGRADE YOUR BUSINESS



SWORD GROUP

- Increase in 2006 proforma revenue
 - + €15 M (RTE)
 - € 3 M (IDP)
 - + €12 M
- **Over performance anticipated in 2006 and 2007 compared to the original business plan**

RTE

- **Backlog: €9.6 M**
- **Accrutive acquisition**
- **Operational margin at 15% as of 01/07/07**

> SWORD GROUP

Formed in December 2000
Chairman and Founder:
Jacques MOTTARD
1 480 employees at 17/11/2006
Eurolist Compartment B
Isin code: FR0004180578
Next Economy Segment
FTSE Sector: 972 IT services
IT CAC, CAC Small 90,
CAC Mid and Small 190 and
SBF 250



ACQUISITION OF REAL TIME ENGINEERING LIMITED IN GLASGOW (UK)

SALE OF A BUSINESS UNIT IN PARIS (FRANCE)

CREATION OF NEW SUBSIDIARY IN PARIS

- ✓ On Friday 17th November, **SWORD** acquired **Real Time Engineering Limited**, a leading UK provider of business consultancy led solutions underpinned by leading edge products

Real Time is headquartered in Glasgow (Scotland) and employs 140 staff throughout its 4 UK locations: Glasgow, Aberdeen, Edinburgh and London, as well as an office in Qatar supporting oil and gas operations in the region

Real Time has a current revenue of €15 M

Real Time provides solutions to the niche markets of government, oil and gas, energy, transport and telecoms

- In the public sector, **Real Time** develops projects in the areas of practitioner management and Police / Judicial systems
- In the oil and gas sector, **Real Time** delivers specialised solutions to major companies including pipeline leak detection, product tracking and production data analysis
- In the transport sector, **Real Time** works in partnership with the National Air Traffic Service with its product for air traffic controllers and also provides BAA with a resource management system for airports and airlines
- In the energy sector, **Real Time** is specialised in energy trading and regulatory systems mainly for nuclear power generating companies
- In the telecom sector, **Real Time** provides solutions in the areas of service provisioning, rebates and payment systems

In 2007, **RTE** will grow by 5% and will raise its profitability (EBIT) from 8% to 15%, reaching 15% in July 2007

- ✓ On Wednesday 15th November, **SWORD** sold to its management its Business Unit (**IDP**) based in Paris. **IDP** employs 30 staff and generates revenue of €3 M. This BU leaves the consolidated perimeter on November 1st
- ✓ In November **SWORD** starts a new subsidiary in Paris, this subsidiary will be specialised in E-Content Management integration systems targeting large contracts (greater than €1 M)
- ✓ Details of the updated 2007 Business Plan will be announced in December

> SWORD GROUP Contacts

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Press release available on www.sword-group.com, www.companynewsgroup.com and www.boursorama.com