

SWORD

UPGRADE YOUR BUSINESS



• New 10% minority shareholder stake in **NEXTECH**

• New sales of our **CIMAGE** products in Latin America

> **SWORD GROUP**

Founded in December 2000

Chairman and Founder:

Jacques MOTTARD

1 260 employees at 31/12/2005

Eurolist Compartment B

Isin code: FR0004180578

Next Economy Segment

FTSE Sector: 972 IT services

IT CAC, CAC Small 90,

CAC Mid and Small 190 and

SBF 250

> **Upcoming press release:**

2005 annual accounts: **14 March, 2006**

> **Upcoming event:**

SFAF meeting: **15 March, 2006 in Paris**



27/01/2006

STRATEGIC PARTNERSHIP IN LATIN AMERICA

SWORD GROUP improves its global reach through a strategic partnership with **NEXTECH** in Latin America.

SWORD GROUP acquires 10% of **NEXTECH** shares on January 27, 2006.

NEXTECH becomes affiliated with **SWORD GROUP** but the accounts will not be consolidated.

NEXTECH is a specialized IT services company that shares **SWORD GROUP's** business model, organisation and values.

NEXTECH addresses every aspect of the lifecycle of Enterprise Content Management (ECM) projects: business consultancy, implementation, technical support, workflow and system integration.

Centrally based in Brazil, **NEXTECH** has activities in Colombia, Venezuela, Mexico and Argentina.

NEXTECH focuses on quality best-of-breed business solutions in the markets of Mining & Steel, Oil & Gas, Telco, Government, Manufacturing and Utilities.

NEXTECH is a longstanding distributor of **CIMAGE**⁽¹⁾ products in Latin America and has developed powerful products and components such as JWrapper (an SAP™ certified J2EE connector), Fusion Viewer (CAD & Office View and Markup tool) and Report Tool (a kit for graphical reports).

SYNERGIES

NEXTECH and **SWORD GROUP** complement each other:

- Growth potential in Latin America in common specialized markets
- Increased revenue from products and components

TARGET

Within 5 years develop an American division generating product revenue for 1/3 in Latin America and 2/3 in North America.

SOME DISTINGUISHED CLIENTS

Acesita, Braskem, Brazilian Diamonds, Cenibra, Cosipa, CSN, CST, CTEEP, CVRD, Edelca, Fasal, FSFX, IESA, Itaipu, Magneti Marelli Cofap, Ocesa, Petrobras, Rio Negro, Salobo Metais, Telemar, Transpetro, Usiminas, Unigal, Vega do Sul.

Visit: www.nextech.com.br

NEXTECH is headquartered in Belo Horizonte and has offices in Sao Paulo.

⁽¹⁾ **CIMAGE** is a **SWORD GROUP** company specialized in ECM products for the Energy, Oil & Gas, and life science markets.

> **SWORD GROUP Contacts**

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