

Sword Group H1-2016 SFAF Meeting: September 6th at 10

**Results for H1-2016:
Outperformed against budget**

**2020 Forecast:
The target is to double the size of the business**

Windhof - September 5th, 2016

On September 6th, Sword will present, its development plan for 2020, during its meeting of presentation of the interim financial results.

As a reminder, in H1, Sword had an organic growth of 17.1% at constant exchange rates and an EBITDA margin of 15.5%, for a H1-2016 consolidated revenue of €80 M.

	H1 ⁽¹⁾		
€M	2016	2015	Consolidated Growth
Revenue	80.1	67.8	+ 18.2%
EBITDA	12.4	10.5	+ 18.3%
EBITDA Margin	15.5%	15.5%	-

⁽¹⁾ % calculated from figures in €K.

The 2020 plan involves a revenue trend of €300 M with an EBITDA margin greater or equal to 14.5%.

For that several growth drivers will be used:

- The organic growth should be greater than 10%,
- The growth through acquisitions should increase the revenue by €40 M.

This plan will be underpinned by several means:

Organic Growth

- Signatures of large projects generating backlog,
- Development of the on-demand activity, generating recurrence,
- Initiatives of R & D projects, generating new offers.

External Growth

- Acquisitions of Services and Software companies with a first objective, Germany.

SFAF Meeting - date and place

September 6th at 10 am

Centre Trocadéro Arpège - 112 Avenue Kléber 75016 Paris

Investor Relations

e investorrelations@sword-group.lu

Sword Group

1 500* staff

Listed on Euronext Paris - Compartiment B

ISIN Code: FR0004180578

ICB: 9530 Logiciels et Services Informatiques

Indices:

CAC® Small

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CAC® All-Tradable

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About Sword Group

SWORD has 1 500 IT/Digital & Software specialists present over five continents to accompany you in the growth of your organisation in the digital age.

As a leader in technological and digital transformation, SWORD has since 2000 acquired a solid reputation in software publishing and in complex IT & business project management.

With SWORD you have the guarantee of strong close and qualified local commitment, the aim of which is to optimise your processes and data.

Above all, our ambition is to build sustainably and foster the loyalty of our staff, our clients and our partners by building on our values and our enthusiasm to accompany you throughout your projects.

The Group's performance enables us to invest in the R&D projects that contribute to our positioning and our differentiation on niche markets.

Thanks to its recognised competences in over 20 countries, Sword benefits from the trust of prestigious references such as: Admiral, Barclays Bank, BMW, the European Union, the National Payment and Trademark Offices, Lombard, Orange, the United Nations Organisation, etc.

Consulting and IT Services: SWORD commits for the most part to fixed-price contracts and operates with a network of competence centres (business units) in different specialised fields: Geographic Information Systems, ECM/EDM, corporate search engines, digital marketing, CRM, portals and corporate social networks, Data and Business Intelligence, Web and Mobile development, infrastructure and cloud, cyber security, performance and applications optimisation, desktop publishing and intellectual property.

Software: SWORD develops on demand product lines in the Risk and Compliance sectors (SWORD Active Risk and SWORD Achiever), Intellectual Property (SWORD Intellect), Health (SWORD Orizon), Desktop Publishing (SWORD Kami), Predictive Analysis (SWORD Insight) and Asset Finance (SWORD Apak).

To find more about on our expertise, join us on www.sword-group.com

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2, rue d'Arion
L-8399 Windhof

