

Sword Group

Results for the First Quarter of 2018

Organic Growth at Constant Perimeter and Exchange Rates: + 12.1%

Profitability: 15.0% (EBITDA margin)

Sword Group Q1 2018 ^{(1) (2)}

Organic growth at constant scope and exchange rates: + 12.1%

Consolidated EBITDA margin: 15.0%

Dividend proposed to the General Meeting of 27 April 2018: €1.2

Dividend payment: 7 May 2018

⁽¹⁾ Non-audited figures

⁽²⁾ Percentages calculated based on figures given in €K

Investor Relations

✉ investorrelations@sword-group.lu

Sword Group

2 000+ staff

Listed on Euronext Paris - Compartment B

ISIN Code: FR0004180578

ICB: 9530 Logiciels & Services Informatiques

Indices

CAC® Small

CAC® Mid & Small

CAC® All-Tradable

CAC® All-Share

About Sword Group

Sword has 2,000+ IT/Digital & Software specialists present over five continents to accompany you in the growth of your organisation in the digital age.

As a leader in technological and digital transformation, Sword has since 2000 acquired a solid reputation in software publishing and in complex IT & business project management.

With Sword you have the guarantee of strong close and qualified local commitment, the aim of which is to optimise your processes and data.

Above all, our ambition is to build sustainably and foster the loyalty of our staff, our clients and our partners by building on our values and our enthusiasm to accompany you throughout your projects.

The Group's performance enables us to invest in the R&D projects that contribute to our positioning and our differentiation on niche markets. Thanks to its recognised competences in over 20 countries, Sword benefits from the trust of prestigious references such as: Admiral, Barclays Bank, BMW, the European Union, the National Payment and Trademark Offices, Lombard, Orange, the United Nations Organisation, etc.

Consulting and IT Services: Sword commits for the most part to fixed-price contracts and operates with a network of competence centres (business units) in different specialised fields: Geographic Information Systems, ECM/EDM, corporate search engines, digital marketing, CRM, portals and corporate social networks, Data and Business Intelligence, Web and Mobile development, infrastructure and cloud, cyber security, performance and applications optimisation, desktop publishing and intellectual property.

Software: Sword develops on demand product lines in the Risk and Compliance sectors (Sword Active Risk and Sword Achiever), Intellectual Property (Sword Intellect), Health (Sword Orizon), Desktop Publishing (Sword Kami), Predictive Analysis (Sword Insight) and Asset Finance (Sword Apak).

To find more about our expertise, join us on www.sword-group.com

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EURONEXT



Windhof - 26 April 2018

€M	Q1 ^{(1) (2) (3)}		
	2018	2017	Growth
Consolidated			
Revenue	49.0	43.8	+ 12.1%
EBITDA	7.3	6.6	+ 10.6%
EBITDA Margin	15.0%	15.2%	-

⁽¹⁾ Non-audited figures

⁽²⁾ Percentages calculated based on figures given in €K

⁽³⁾ Excluding the impact of IFRS 15

POST CLOSING EVENTS

On 19 April 2018, Sword disposed of its subsidiary based in German-speaking Switzerland, specialised in the implementation of APM solutions.

The two entities based respectively in Tunisia and Morocco are integrated into this disposal.

ANALYSIS

The Organic growth for the first quarter of 2018 at constant perimeter and exchange rates amounts to + 12.1%.

In sectorial terms, the growth rate for each division is:

- Software: + 3.9% ⁽⁴⁾

- Services: + 15.2%

⁽⁴⁾ Licence revenue exceptionally recorded in the first quarter of 2017

In compliance with the IFRS 15 standard, the Q1 2018 data is as follows:

- Revenue: €48.2 M

- EBITDA: €7.4 M (15.4%)

- Organic growth at constant perimeter and exchange rates: + 15.0%

OUTLOOK

The Group confirms its 2018 objectives based on organic growth higher than or equal to 12% ⁽⁵⁾.

The 2020 plan is based on an organic growth rate higher than or equal to 10% ⁽⁵⁾.

⁽⁵⁾ At constant scope and exchange rates

[Methodological Note]

Regarding the definition of the alternative performance indicators mentioned above, their justification and their calculation methods, please refer to the relevant methodological note (paragraph 10 of the Annual Financial Report for 2017, Management Report, Pages 19 and 20) as published in the Annual Report ending on 31 December 2017. To access the Annual Report, please click [HERE](#).