



## SWORD GROUP

## 2006 ANNUAL ACCOUNTS

### 2006

• Consolidated Revenue:  
**€ 142.01 M**

• Organic Growth:  
**21.49%**

• Consolidated Growth:  
**39.92%**

• Net Attributable Profit:  
**+ 44.70%**

• Dividend: **+ 40%**

#### > SWORD GROUP

Founded in December 2000

Chairman and Founder:

**Jacques MOTTARD**

**1 501** employees at 31/12/2006

Eurolist Compartment B

Isin code: FR0004180578

Next Economy Segment

FTSE Sector: 972 IT services

IT CAC, CAC Small 90,

CAC Mid and Small 190 and

SBF 250

> Upcoming press release:

2007 First-Quarter revenue: **17 April, 2007**

> Upcoming event:

SFAF meeting: **14 March, 2007 in Paris**



K€	2006	2005
Consolidated		
Revenue	142 005	101 491
Current operating profit	22 222	15 651
Operating profit	23 949	16 710
Profit after income tax	15 748	11 060
Net attributable profit	15 632	10 803

*The 2006 figures are audited by the Auditors*

### Analysis

- The operating profit under IFRS is 16.86%
- Consolidated revenue for 2006 has outperformed the Business Plan (€ 142M/ € 140M)
- Acquisitions in 2006 were in highly profitable sectors: Oil & Gas, Pharma Products

### Outlook for 2007

- Achieve Group growth and profitability targets:
  - Organic growth of 15%
  - Operating profit of 15%
- Acquisition policy
  - The group will continue to actively pursue its acquisition strategy (**€ 17.5 million** per annum):
    - a/ Small targeted acquisitions which provide a strategic fit with current operations (geographical or technical)
    - b/ Larger acquisitions to develop new strategic directions (geographical and technical)
- 2007 budget
  - The consolidated revenue for 2007 will be in excess of **€ 180 million**. This will include **€ 7.3 million** generated by acquisitions achieved in 2007
  - The profitability of the companies acquired during 2006 will comply with group norms by the 1st July 2007
  - Budgeted organic growth of **15.5%** will be targeted (excluding acquisitions)

€M		2006	2007
		Actual	Budget
Consolidated	Revenue	142.01	180.30
	Operating profit	23.95	> 27

> SWORD GROUP Contacts

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Press release available on [www.sword-group.com](http://www.sword-group.com), [www.companynewsgroup.com](http://www.companynewsgroup.com) and [www.boursorama.com](http://www.boursorama.com)