

### **SWORD GROUP**

- Increase in 2007
  revenue
  + € 3.7 M (consolidated)
  + € 5.1 M (pro-forma)
- NEXTECH
- 2007 budgeted revenue: € 1 .8 M
- Accretive acquisition

### ACHIEVER

- 2007 budgeted revenue: € 3 .3 M
- Accretive acquisition

#### > SWORD GROUP

Formed in December 2000 Chairman and Founder: Jacques MOTTARD

1 568 employees at 10/04/2007 Eurolist Compartment B Isin code: FR0004180578 Next Economy Segment FTSE Sector: 972 IT services IT CAC, CAC Small 90, CAC Mid and Small 190 and SBF 250









# SWORD REINFORCES ITS DEVELOPMENT IN EMERGING COUNTRIES NEXTECH - Brasil LYODSSOFT - China

## SWORD COMPLETES ITS PRODUCT OFFERING ACHIEVER - UK

✓ On March 28<sup>th</sup>, SWORD GROUP acquired NEXTECH, a leading Brasilian software company

NEXTECH is based in Belo Horizonte (Brasil) and employs 28 staff

**NEXTECH** generated \$ 1.7 M of revenue in 2006 and predicts revenue growth of over 40% in 2007. Following on from this in 2007 **NEXTECH** is forecasting an annual revenue growth rate of over 20%.

**NEXTECH** is a reseller of "**FUSION**", a software solution created by **CIMAGE**, a UK based **SWORD GROUP** company. FUSION is a leading Document Management system in the emerging countries such as China and Brasil

 $\ensuremath{\text{NEXTECH}}$  will be consolidated into the groups financial statements as of the  $1^{\text{st}}$  April 2007

✓ On 14<sup>th</sup> February, **SWORD GROUP** acquired a 3% stake in **LYODSSOFT** 

**LYODSSOFT** is a Hong-Kong based company that resells **SWORD** products in China

This acquisition will improve Swords global presence through a strategic partnership in Asia

**LYODSSOFT** will become affiliated with **SWORD GROUP** but the accounts will not be consolidated

These two acquisitions reinforce SWORDS strategic goal of developing a presence in emerging countries.

 On April 5<sup>th</sup>, SWORD GROUP acquired ACHIEVER, a leading British software company

ACHIEVER is based in Alton (UK) and employs 25 staff

ACHIEVER generated  $\pounds$  1.9 M of revenue in 2006 and predicts revenue growth of over 20% in 2007

**ACHIEVER** develops and produces a GRC Management product (Governance, Risk and Compliance Management) which it sells to large companies

The product allows companies to define, record, maintain and monitor their corporate governance requirements and to comply with their regulatory environment

**ACHIEVER** will be consolidated into the groups financial statements as of 1<sup>st</sup> April 2007

The solution created by ACHIEVER complements the other existing compliance based products within the SWORD GROUP

#### > SWORD GROUP Contacts

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