

# Sword Group Confirmation of the 2012 Performance and the Outlook for 2013

Dividends: A Return of Over 10% for 2012

#### Luxembourg - 6 March 2013,

Quaterly pro forma data:

€M	Revenue			Current Operating Profit		
	2012	2011	Growth	2012	2011	Growth
Q1	26.8	23.7	+13.2%	4.2	3.4	+25.2%
Q2	24.2	22.2	+8.6%	3.2	3.6	-11.6%
Q3	23.3	23.3	+0.1%	2.3	0.9	+149.1%
Q4	25.0	22.1	+13.2%	3.2	2.6	+23.4%
Total	99.3	91.4	+8.7%	13.0	10.6	+23.2%

## Sword Group FY2012

- Pro forma Revenue: €99.3M
- Consolidated Revenue: €117.9M
- Dividends: €1.38 per share, representing a yield of over 10% based on the 2012 average share price

#### Consolidated Accounts:

€M	FY2012	FY2011
Revenue	117.9	156.2
Current Operating Profit	14.7	23.0
Operating Profit	27.0	36.2
Profit For the Year	16.3	26.4

#### **Investor Relations**

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## ANALYSIS

The 2012 pro forma revenue shows an organic growth rate of 8.7%.

The 2012 consolidated revenue shows a drop in relation to 2011 following the disposal of a "products" subsidiary that was completed on 30 July 2012 and that of an asset on 30 September 2012.

The pro forma current operating profit is up 23.2% compared with 2011.

The consolidated current operating profit includes the €22.4 Million in gross operating income from disposals, transfer fees and provisions for various risks and uncertainties.

The Group's net cashflow has improved by  $\leq$ 40.9 Million in 12 months, increasing from  $\leq$ 8.4 Million on 1 January 2012 to  $\leq$ 49.3 Million on 31 December 2012.

All of Sword's business activities are in line with the Group's standards both in terms of revenue, profitability and the capacity for growth.

The revenue that these activities generate is either highly recurrent (ex: ASP), or underpinned by a very large backlog (ex: European Union).

## DIVIDENDS

Sword's strong foundations and its capacity to generate sustainable profits and cash enable us to confirm the long-term dividend distribution strategy.

The Annual General Meeting will thus be asked to vote for an additional dividend of  $\notin 0.69$  per share that is added to the  $\notin 0.69$  per share already paid in July 2012.

The yield hence amounts to over 10% of the share price in 2012 and over 5% not including the exceptional dividend.

# OUTLOOK

The Group forecasts a growth rate of approximately 5% in 2013 despite potential economic uncertainties thanks to its three areas of organic growth: USA, Middle East and Asia.

## Sword Group

1,006 staff (31/12/2012) Euronext Paris - Compartment C ISIN Code: FR0004180578 ICB : 9530 Software & Computer Services Indices CAC® Small CAC® Mid & Small CAC® All-Tradable CAC® All-Share

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