

## Sword Group Second Quarter of 2013: Results on Track Confirmation of the 2013 objectives Excellent level of the net margin after tax

Luxembourg - 24 July 2013,

### Q2 pro-forma <sup>(1)</sup>

€M	2013	2012 <sup>(2)</sup>	Variation
Revenue	25.0	24.2	+3.3 %
Current Operating Profit	3.2	3.0	+6.7 %

### H1 consolidated <sup>(1)</sup>

€M	2013	2012
Revenue	51.1	67.0
Current Operating Profit	6.7	9.2
Net profit after tax	5.2	5.4

<sup>(1)</sup> Non-audited figures

<sup>(2)</sup> Not including Ciboodle, company sold in July 2012 and not including the EDM asset sold in October 2012.

### ANALYSIS

The revenue and the pro-forma operating income show an increase over the second quarter of 2013.

The backlog on 30/06/2013 amounts to 25.1 months compared with the backlog of 23.1 months on 31/12/2012, up 8.67%.

The net cash position (including the own shares) on 30/06/2013 is €39.9 million, compared with a net cash position of €49.3 million on 31/12/2012. This reduction comes mainly from the dividend distribution and from an exceptional increase in the WCR.

### OUTLOOK

The Group's growth is now underpinned by:

- The organic growth that should amount to approximately 5%, not including exceptional items,
- The growth generated by investments in new technologies and new markets such as investigation, mapping, telemedicine and search,
- The resumption of the Group's acquisition policy illustrated by the purchase of Active Risk.

Sword hence confirms its objectives.

### Sword Group Q2-2013 <sup>(1)</sup>

Growth of the pro-forma revenue: +3.3 %

Growth of the pro-forma operating income: +6.7 %

### Sword Group H1-2013 <sup>(1)</sup>

Consolidated revenue: 51.1 M€

Consolidated net income: 5.2 M€

Meeting for the presentation of the half-yearly accounts: 10 September 2013 at 10.00 am in Paris

<sup>(1)</sup> Non-Audited figures

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