

Luxembourg - 24th April 2013,

€M - Consolidated figures (1)	Q1 2013 <sup>(2)</sup>	Q1 2012
Revenue	26.1	34.3
Current Operating Profit	3.6	5.1
Net Cash Position	48.3	6.9

in line with budget figures

# **ANALYSIS**

The lower level of turnover for the 1st quarter of 2013 when compared with the same period in 2012 is linked with:

- Disposals made in 2012,
- The changeover from License mode to ASP mode for Software activities,

And, to a lesser extent,

- The number of working days in the quarter (-3% compared with Q1 2012).

After adjustment for the exceptional licenses granted during the 1st quarter of 2012, the pro-forma growth rate is at 1.2% for turnover and 12.5% for current operating income, despite the drop in the number of working days over the quarter.

### Performance per division is as follows:

€M - Consolidated Figures (1)	Q1 2013		
	Revenue	EBIT	%
Software	4.8	1.8	37.5%
IT Services	14.5	1.4	9.7%
Communication Technologies	6.8	0.8	11.8%
Holding	-	-0.4	-
Total	26.1	3.6	13.8%

## **PERSPECTIVES**

Backlog has grown by 6.3% between December 31st, 2012 and March 31st, 2013.

Current operating income for the quarter has made a 27.7% contribution to our annual objective.

As a result, the Group is in line with its objectives.

# Sword Group - Q1 2013 (1)

Consolidated Revenue: €26.1M Current Operating Margin: 13.8%

(1) Non audited

#### Investor relations

 $\textbf{e} \ relations financieres @sword-group.lu\\$ 

### **Sword Group**

1,021 staff (31/03/2013) Euronext Paris - Compartment C ISIN Code: FR0004180578

ICB: 9530 Software & Computer Services

Indices CAC® Small CAC® Mid & Small CAC® All-Tradable CAC® All-Share

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<sup>(2)</sup> Reduction in perimeter