## Sword Group 2012 Fourth Quarterly Results

# Pro forma Revenue up 13.2%

## Pro forma Current Operating Profit up 23.4%

## Luxembourg - 23 January 2013,

Quaterly pro forma data:

€M <sup>(1)</sup>	Revenue			Current Operating Profit		
	2012	2011	Growth	2012	2011	Growth
Q1	26.8	23.7	+13.2%	4.2	3.4	+25.2%
Q2	24.2	22.2	+8.6%	3.2	3.6	-11.6%
Q3	23.3	23.3	+0.1%	2.3	0.9	+149.1%
Q4	25.0	22.1	+13.2%	3.2	2.6	+23.4%
Total	99.3	91.4	+8.7%	13.0	10.6	+23.2%

Consolidated Accounts at 31/12/2012:

€M	2012 (1)	2011	
Revenue	117.9	156.2	
Current Operating Profit	14.7	23.0	
Operating Profit	27.0	36.2	
Profit For the Year	16.3	26.4	

<sup>(1)</sup>non audited figures

### **ANALYSIS**

The 2012 pro forma revenue shows an organic growth rate of 8.7%.

The 2012 consolidated revenue shows a drop in relation to 2011 following the disposal of a "products" subsidiary that was completed on 30 July 2012 and that of an asset on 30 September 2012.

The pro forma current operating profit is up 23.2% compared with 2011.

The consolidated current operating profit includes the  $\in$ 22.4 Million in gross operating income from disposals, transfer fees and provisions for various risks and uncertainties.

The Group's net cashflow has improved by  $\in$ 40.9 Million in 12 months, increasing from  $\in$ 8.4 Million on 1 January 2012 to  $\in$ 49.3 Million on 31 December 2012.

All of Sword's business activities are in line with the Group's standards both in terms of revenue, profitability and the capacity for growth.

The revenue that these activities generate is either highly recurrent (ex: ASP), or underpinned by a very large backlog (ex: European Union).

## OUTLOOK

The Group forecasts a growth rate of approximately 5% in 2013 despite potential economic uncertainties thanks to its three areas of organic growth: USA, Middle East and Asia.



## Sword Group Q4 2012 (1)

Pro forma Revenue: €25.0M Consolidated Revenue: €25.0M

## Sword Group Year 2012 (1)

Pro forma Revenue: €99.3M Consolidated Revenue: €117.9M

<sup>(1)</sup> non audited figures

### Investor Relations

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### Sword Group

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