

# SWORD GROUP

## STELLON

- 2006 pro forma revenue growth: € 3M
- 2006 consolidated revenue growth: € 1.5M
- EBIT over 10 %
- Confirmation of our 2006 and 2007 group budgets



# SWORD GROUP HAS INCREASED ITS FOCUS ON ITS ECM ACTIVITIES

#### **NEW ACQUISITON IN SWITZERLAND**

• **STELLON**, this company with 20 employees, is a market leader in the Swiss French Market.

**STELLON** specialises in strategic consulting, particulary involving the design and implementation of Key Performance measures within Businesses reporting framework (KPI).

The main industries targeted by **STELLON** are the banking, insurance, pharmaceuticals and telecoms sectors.

#### **STRATEGY**

- **STELLON** is already a profitable company and within two months of integration it will be performing in accordance with the **SWORD** standards (the accounts will be consolidated as of the 1<sup>st</sup> of July 2006).
- The budgeted internal growth is 15 %.

#### **SYNERGY**

• **STELLON's** knowledge and experience in the domain of managing Key Performance Indicators within a business will improve the **SWORD** global offering and create the potential for further international expansion.

### PARTNERSHIP VIA INCREASED SHAREHOLDING IN NEXTECH

• **SWORD** shows its commitment to the Nextech stock and acquires an additional 9%.

This additional investment brings the **SWORD** holding to 19%.

#### **SYNERGY**

#### **NEXTECH** and **SWORD** are working together to achieve:

- Increased growth in the regulated markets within Latin America,
- Increased revenue from products and components.

### **NEW CLIENT**

**Banco Central**: Purchased our document management range of products (FUSION).

### NEXTECH

- SWORD increases shareholding in NEXTECH
- New reference site in Brazil

#### > SWORD GROUP

Founded in December 2000 Chairman and Founder: Jacques MOTTARD

1 283 employees at 30/06/2006 Eurolist Compartment B Isin code: FR0004180578 Next Economy Segment FTSE Sector: 972 IT services IT CAC, CAC Small 90, CAC Mid and Small 190 and SBF 250

> Upcoming press release: 2006 second-Quarter Revenue: July 18th, 2006

