

**Press Release** Windhof - July 28<sup>™</sup>, 2021

# **Sword Group**



2021

Organic Growth on a

+20.9%

for 2021 at 10:00am (CET) by webcast | Registration

Non-audited Figures

Agenda

09/09/21

25/10/21

Publication of

Q3 2021 Results

About Sword Group

like-for-like basis and at

constant exchange rates:

The definition of the alternative performance indicators is to be found on page 15 of the 2020 financial report. .....

Meeting to present the Half-Yearly Results

Sword has 2,000\* IT/Digital & Software specialists present over 5 continents to

As a leader in technological and digital transformation, Sword has a solid reputation

in software publishing and in complex IT &

Sword optimises your processes and enhances

accompany you in the growth of your

organisation in the digital age.

business project management.

**FBITDA** 

Margin:

13.3%

Consolidated

Revenue

€98.9m

# **Results for the Second Quarter of 2021** Outperformance in terms of organic growth: +24.7% RESULTS

### **SECOND QUARTER 2021**

#### Consolidated Revenue: €51.5 million

Organic Growth on a like-for-like basis and at constant exchange rates: +24.7% Profitability (EBITDA Margin): 12.9%

#### **FIRST SEMESTER 2021**

Consolidated Revenue: €98.9 million Organic Growth on a like-for-like basis and at constant exchange rates: +20.9% Profitability (EBITDA Margin): 13.3%

### **1**<sup>ST</sup> SEMESTER ACCOUNTS

€m	2021	2020 (2)
Revenue	98.9	81.8
EBITDA	13.2	10.6
EBITDA margin	13.3%	13.0%

 $^{(1)}$  Non-audited figures -  $^{(2)}$  2020 figures from the 2021 perimeter adjusted with the exchange rate variation

## ANALYSIS

In the first half of 2021, the Group achieved organic growth of +20.9% in relation to a budget of 13%, and showed profitability of 13.3% in relation to a budget of 13%.

This outperformance concerns all the entities of the Group and illustrates an extremely robust backlog. The very Large Account positioning of the Group explains these excellent dynamics.

The **R&D** initiative managed by Sword GRC is an **alternative** to the Group's acquisition policy. The plan must hence pave the way for significant outperformance in relation to the Business Plan presented on 25 January last.

## POST-CLOSURE EVENTS

The integration of the Swiss company AiM, acquired on 20 July last, is in the course of completion according to our plans.

## **2021 OUTLOOK**

The Group will outperform in 2021 in relation to the targets budgeted.

The press release will be published on the web sites here after: <u>GlobeNewswire</u> and <u>Sword Group</u>. It was also sent to the 'Commission de Surveillance du Secteur Financier (CSSF)" and saved on the Luxembourg Stock Exchange's website.



Indices CAC<sup>®</sup> Small

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Market



