

Sword Ping Network Solutions recognised by Palo Alto Networks as a NextWave Platinum Innovator

Sword Ping Network Solutions announces it has become a Palo Alto Networks NextWave Platinum Innovator. Sword Ping Network Solutions joins a select group of channel partners who have met the Platinum Innovator performance, capabilities, and business requirements of the [Palo Alto Networks NextWave Channel Partner Program](#).

Sword Ping design bespoke service offerings to clients across different markets. In continuing to offer the best solutions, Sword Ping relies on partners to provide quality products and services. Palo Alto Networks provide Sword Ping with this in internet security, data loss prevention software and threat detection, enabling Sword Ping to provide first-class solutions for our customers.

The accreditation brings opportunities for employees and customers of Sword Ping. With their elevation to platinum partner status, Sword Ping can provide customers with better service than ever before. Not only will they benefit from top-tier support from Palo Alto Networks to help design and optimise security offerings as well as enhanced response to any issues post-delivery, but they will have access to exclusive discounts, meaning additional savings for customers. These increased offerings will bring an overall improvement in the day-to-day delivery of the services and advance customer opportunities.

To achieve the accreditation, Sword Ping has developed the knowledge of its staff, introduced additional capabilities, and demonstrated extensive areas of expertise. There has been an increase in the technical capacities Sword Ping has available to customers. This involved training 13 individuals, from system engineers to individuals trained in specific technical specialities.

Terry Neill, Business Unit Director at Sword Ping said: *"Sword Ping is delighted to have achieved the status of Platinum Innovator with Palo Alto Networks. Achieving this level of partnership demonstrates the commitment and investment we have made in the Palo Alto Networks portfolio and upskilling our people to ensure we provide the highest levels of engineering and expertise to our customers across the UK."*

"NextWave partners play a critical role throughout the customer lifecycle, from the initial qualifying stage to ultimately ensuring successful deployment and adoption of our technology," said Tom Evans, VP of Worldwide Channel Sales at Palo Alto Networks. *"As a NextWave Platinum Innovator, Sword Ping Network Solutions is a cybersecurity advisor our customers can trust."*

About Palo Alto

The NextWave Partner Program empowers more than 6,500 partners with Palo Alto Networks comprehensive capabilities to successfully enable digital transformation for our customers. Partners build their security expertise through specialization, integrate cybersecurity offerings into hybrid cloud architectures, optimize their security postures, and secure the network, endpoint, and cloud from cyberattacks. These capabilities improve security outcomes and the customer experience. As such, partners' achievements in the program are proactively monitored and annually assessed.

About Sword Group

Sword Group is a leader in data insights, digital transformation, and technology services with a substantial reputation in software development, complex IT, business projects, and mission-critical operations.

Sword in the UK, US and Netherlands provides innovative digital solutions across the Energy, Public, and Finance sectors, delivering extensive domain expertise. Sword employs 800+ staff across these geographies with primary locations in Aberdeen, Bellshill, Billingham, Glasgow, London, Houston, and Rijswijk.

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