

**Press Release** Windhof - June 6<sup>th</sup>, 2023



## Sword Group | 1<sup>st</sup> step in integrating Artificial Intelligence into its business model: AAA subsidiary put up for sale as of 31/05/23

**Sword Group** is working on a **strategic plan** for the **transition** and **integration** of **Artificial Intelligence** into its **activities**.

In response to the **challenge** posed by **AI**, **Sword will adapt its development** to the **changes** that this **technology** will generate.

The sale of AAA, a specialist recruitment and staffing company based in Aberdeen, Scotland, with annual revenue of €26m (2022) is part of the 1<sup>st</sup> phase of this plan.

This company will be **deconsolidated** from the **PnL a**s of 3**1 May** 2023.

**AAA's profitability** is in line with **its market value.** Consequently, **this disposal will increase the Group's profitability**.

The **profitability target** (EBITDA margin) is **raised** by around **1 percentage point** as of 1<sup>st</sup> July 2023, to **13%**.

In gross value figures, the 2023 EBITDA target remains unchanged at €36m.

This change in scope will also have a positive impact on the Group's organic growth rate.

This **plan**, based on **agility** and the **rapid evolution** of **technologies**, will be presented in the **2**<sup>nd</sup> **half of 2023**.

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## Agenda

20/07/23 2023 Second Quarter Revenue

07/09/23 2023 Half Year Results Presentation Meeting, 10am, Paris, Registration



## About Sword Group

Sword has **3,000+ IT/Digital specialists** in **50+ countries** to accompany you in the **growth** of your organisation in **the digital age**. As a **leader** in **technological and digital transformation**, Sword has a **solid reputation** in **complex IT & business project management**.

Sword optimises your processes and enhances your data.

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