Arnlea and Sword celebrate software development partnership

Sword is delighted to have won a multi-year software development contract with SaaS company Arnlea. This partnership focuses on the development of Arnlea's field inspection software, Nexar.

The relationship between Arnlea and Sword has grown from project work, through team augmentation, to a strategic partnership for core software development services. Arnlea now have guaranteed access to technical expertise with dedicated software engineers, plus extended resources available from Sword's wider development capability. To ensure the knowledge of the original development team has been fully retained, Arnlea's software engineers have TUPEd over to Sword.

Together, the software team are working on a product development roadmap to deliver regular iterations based on customers evolving needs. Arnlea are already reporting positive feedback from customers using their software products and apps, from both a quality and service perspective.

Allan Merritt, CEO at Arnlea said: "A strategic partnership with Sword for software development services allows us to scale more effectively, so we can accurately plan and deliver our product development roadmap of enhancements as our solutions evolve to match our customers' needs. We trust Sword to meet our expectations, and this feels like a natural evolution in our relationship."

Recruiting and retaining software development talent can be challenging in this competitive environment, so this partnership helps to sustain Arnlea's core development needs without any interruption to customers. Sword's software development teams work across many organisations to design, build, maintain or evolve software systems. This variety adds rich experience to developers' day jobs, as well as stimulating best practice approaches across all customers development projects.

Adam Gall, Business Unit Director of Sword's Software Development Services practice adds: "We have strong ties locally with Arnlea's management team that stretch back nearly 20 years. This next step in strengthening our relationship is exciting on both sides – it's great to welcome the Arnlea development team into the Sword fold, and we're looking forward to building on the project work we have delivered in the last 6 months with Arnlea on their core product development."

About Sword

Sword has been making world leading organisations more efficient for over 20 years, with over 3,000 people employed globally serving 1,000+ customers across 50 countries. In the UK, our 600+ people enable our customers to enhance their effectiveness by providing digital skills that deliver what's needed to transform

services and operations. We do this with brilliant people, tried-and-tested delivery models, and fit-for-purpose technology. Our software development capability includes 50+ software engineers based across the UK, particularly centred around Aberdeen, Glasgow and Teesside.

About Arnlea

Arnlea are a global leader in industrial mobile software products for tracking, inspection and maintenance. Nexar is Arnlea's Field Inspection Software, designed to increase safety, compliance, productivity and compliance in the Energy sector. Founded in 1994, Arnlea has transformed into a SaaS company with software that has been deployed on 200 assets across 6 different continents and counting.

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